



CHANDLERHOTELS
INCORPORATED

Hospitality Investments | Hospitality Management





CHANDLERHOTELGROUP

Chandler Hotel Group is a national real estate advisory and brokerage focused exclusively on the hospitality industry.

Our brokers have a deep understanding of the issues that affect the operation, valuation, investment, and financing of hotel and lodging properties. We partner with you to advise and help manage your hospitality portfolio. We have extensive experience in single asset and portfolio sales of branded select-service, luxury and boutique properties, select service and full service hotels.

We possess expertise across the entire capital markets spectrum, and have a thorough understanding of debt placement and the changing debt markets. Depending on your needs, we can assist in mezzanine loan sourcing, distressed advisory and receivership, construction financing, equity raises and note sales.

“Because excellence is hard to find, I enjoy having the opportunity to recommend Chandler Hotel Group to anyone looking for knowledge, integrity, dependability and work ethic.”

Deanna F. Burton,
President - Alliance Exchange Group, Inc.

By the Numbers

+ \$2 Billion

+ 180

Gross sales

Lodging transactions
successfully closed

A Sense of Purpose

MOTIVATED | COMMITTED | ACCOUNTABLE

Chandler Hotel Group is committed to your hospitality investment goals, and is passionate about providing superior service.

Excellence is achieved through a thorough understanding of the hospitality industry, principled business practices, creative vision, and a culture of success.

Our expertise

INVESTMENT ADVISORY

- Investment Sales
- Asset Analysis and Opinion of Value
- Specific Asset Buy-Sell Strategy
- Market and Feasibility Studies
- Portfolio Strategy by Property Type
- Project and Development Services
- Competitive Impact Analysis
- Submarket Analysis and Ranking
- 1031 Exchange Expertise
- Franchise Selection and Contract Negotiation
- Research Consultancy
- Property Operations Analysis

CAPITAL MARKETS

- Mortgage Brokerage
- Mezzanine Loan Sourcing
- Distressed Asset Advisory/Receivership
- Construction Financing
- Equity Raises
- Note Sales





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Chandler Hotels Inc. offers a full spectrum of management services to hotel and hospitality property owners. We operate on a simple principle passionately executed: provide the highest level of care to you and the management of your hospitality assets. This philosophy and decades of combined expertise guide us in deploying and managing resources to achieve hotel owners' investment goals.

Hospitality Experts

EXPERIENCED | ETHICAL | RESPONSIVE

Every hotel has a unique personality, and each property is approached with a customized strategy that informs all hospitality disciplines – from marketing to operations to revenue generation.

Our personalized hands-on style and in-depth knowledge bring out the best in each hotel, ensuring overall profitability and long term sustainability of your investment. By continuously streamlining the processes to their maximum efficiency, we are constantly striving to improve your investment's performance and profitability.

By the Numbers

+ 3,000

Rooms under management

+ 1,100

People strong

Our expertise

Hotel Operations
Quality Assurance/ Brand Relations
Pre-Opening
Finance and Accounting
Sales and Marketing
Revenue Management
Receivership
Food and Beverage
Project Management



"I was deeply impressed by your expertise in the hotel business. After two months of operating our new hotel, I am glad to tell you that your projection's for this property proved to be accurate and successful."

Michael Hu
HY Pueblo Properties, LLC





Sound Investment

INNOVATIVE | PRINCIPLED | DRIVEN

Chandler Hotel Group and Chandler Hotels Inc. make up one of the fastest growing hospitality investment and management firms in the nation.*

Our comprehensive, value-added, results-driven service will help you achieve your hospitality investment goals.



Chandler Hotels Inc., turned around the under performing Holiday Inn Express Peoria, North Glendale in Arizona. Within six months, the hotel posted a 17% year-over-year increase in gross room revenue and now ranks second in the market. Significant changes at the property level from the culture and feeling of the hotel to the maintenance and appearance of the property achieved the desired results.

* Hotel Business Magazine





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